

General Services Administration

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*[®], a menu-driven database system. The INTERNET address GSA *Advantage!*[®] is: GSAAdvantage.gov.

Multiple Award Schedule (MAS) Large Category F: Information Technology



Contract Number: **GS-35F-0444X**
Contract Period: June 17, 2021 – June 16, 2026
Contractor: **Ashburn Consulting LLC**
42813 Forest Spring Dr
Leesburg, VA 20176
Phone: (240) 997-0322
Fax: (866) 576-9382

Website: www.ashburnconsulting.com

Contractor Administrator: Ben Eiserike
42813 Forest Spring Dr
Leesburg, VA 20176
Phone: (240) 997-0322
Fax: (866) 576-9382
beiserike@ashburnconsulting.com

Business Size: Small Business

Pricelist current through Mod #PS-0024, Effective 11/9/2023

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers (SINs):

SIN	Description
54151S	Information Technology Professional Services
54151HACS	Highly Adaptive Cybersecurity Services (HACS)
518210C	Cloud Computing and Cloud Related IT Professional Services
OLM	Order Level Materials (OLM)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: **See attached pricelist.**

1c. HOURLY RATES (Services Only): **See attached pricelist.**

2. Maximum order:

SIN 54151S: \$500,000.00

SIN 54151HACS: \$500,000.00

OLM: \$250,000.00

3. Minimum order: **\$100.00**

4. Geographic coverage (delivery area): **Domestic and overseas**

5. Point(s) of production: **Determined by individual task order**

6. Discount From List Prices or Statement of Net Price: **Pricing provided herein represents Government Net Pricing.**

7. Quantity Discounts: **None.**

8. Prompt Payment Terms: **0%, Net 30 days.** Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign Items: **None**

10a. Time of Delivery: **As Negotiated with Customer**

10b. Expedited Delivery: **Items available for expedited delivery are noted in this pricelist**

10c. Overnight and 2-Day Delivery: **Not applicable**

- 10d. Urgent Requirements: **As Negotiated with Customer**
11. F.O.B. point(s): **Destination**
- 12a. Ordering Address:
- Ashburn Consulting LLC
42813 Forest Spring Dr
Leesburg, VA 20176**
- 12b. Ordering Procedures: **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.**
13. Payment Address:
- Ashburn Consulting LLC
42813 Forest Spring Dr
Leesburg, VA 20176**
14. Warranty Provision: **Not Applicable**
15. Export Packing Charges: **Not Applicable**
16. Terms and Conditions of Rental, Maintenance, and Repair: **Not Applicable**
17. Terms and Conditions of Installation: **Not Applicable**
- 18a. Terms and Conditions of Repair Parts Indicating Date of Parts, Price Lists and any Discounts from List Prices: **Not Applicable**
- 18b. Terms and Conditions for any Other Services: **Not Applicable**
19. List of Service and Distribution points: **Not Applicable**
20. List of Participating Dealers: **Not Applicable**
21. Preventive Maintenance: **Not Applicable**
- 22a. Special Attributes such as Environmental Attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): **Not Applicable**
- 22b. Section 508 Compliance: **<http://www.ashburnconsulting.com/gsa/508policy.html>**
23. Data Universal Number System (DUNS) Number: **143373939**
24. Notification regarding registration in System for Award Management (SAM) database: **Ashburn Consulting LLC is active in SAM. Cage Code: 33LY5**

Labor Categories: SIN 54151S & SIN 54151HACS

For SINS 54151S and 54151HACS only, the following substitutions apply:

Associates Degree equal to two years relevant experience.

Bachelors Degree equal to four years relevant experience.

Masters Degree equal to six years relevant experience.

LABOR CATEGORY	DESCRIPTION	Education/Experience	HOURLY RATE
Enterprise Architect I	Develops leading edge solutions and architectures to address enterprise-wide business and information technology requirements. Responsible for the success of solution design, construction, implementation & integration and ensures the solution meet the strategic business objectives. Provides technical and organizational leadership in the design, definition, planning and development of business process, technology architecture, and strategy. Uses technologies to meet the needs of client's business in a manner that can be easily utilized across the enterprise.	Masters Degree or higher with over eight years of related experience. Equivalents: Bachelors Degree with ten years of related experience.	See Hourly Rate Table
Network Administrator I	Performs a variety of network management functions related to the operation, performance, or availability of data communications networks. Poses experience with cable/LAN meters, protocol analyzers, SNMP- and RMON-based software products. Possess knowledge of Ethernet, FDDI, and high-speed WANs and routers. Working knowledge of network Os. Establishes new user accounts on the network granting access to required network files and programs. Manages network E-mail functions. Establishes mailboxes and monitors mail performance on the network.	Bachelors Degree in relevant field and 3-5 years experience.	See Hourly Rate Table
Network Administrator II	Analyzes client LANs/WANs, isolates source of problems, recommends reconfiguration, and implements new network hardware/software to increase performance. Performs a variety of network management functions in support of MIS services related to the operation, performance and availability of data communications networks. Modifies command language programs, network start up files, assigns/re-assigns network devices and participates in load balancing efforts throughout the network to achieve optimum device utilization and performance. Prepares a variety of network resource reports.	Bachelors Degree in relevant field and 5-7 years experience.	See Hourly Rate Table

Network Engineer II	Provides remote network assessment, administration, support, management and monitoring of IT network systems. Evaluates communication hardware and software and troubleshoots LAN/WAN and other network related problems. Performs general LAN/MAN/WAN administration. Analyzes and develops telecommunications networks supporting a wide range of capabilities, including voice, data, video, and/or wireless services. Develops, designs, and plans for installation and maintenance of telecommunications systems from project inception to conclusion. Analyzes the problem and the characteristics of the information to be transported. Defines the problem and develops system requirements and network specifications. Closely coordinates with other information system professionals to ensure proper implementation of network services	Bachelors Degree in relevant field and 5-7 years experience.	See Hourly Rate Table
Network Engineer III	Designs, configures, tests, implements and maintains telecommunication and Local Area Network operation support activities. Provides network design and supervises new network IT implementations. Provides technical and administrative direction for personnel responsible for telecommunications network design, implementation, and operations tasks, including the review of work products, and progress in accordance with schedules. Makes recommendations, if needed, for approval of major network installations. Prepares milestone status reports and deliveries/presentations on network progress to colleagues, subordinates, and end user representatives. Provides daily supervision and direction to support staff. Supervises maintenance of network systems, including PBXs, Cads, routers, bridges, multiplexers, LAN hubs, and ATM switches. Coordinates with all responsible users and sites.	Bachelors Degree in relevant field and 7-10 years experience.	See Hourly Rate Table
Network Engineer IV	Provides technical expertise for performance and configuration of networks. Provides technical leadership in the integration and test of complex large-scale computer integrated networks. Provides in-depth engineering analysis of telecommunications alternatives for government agencies in support of their strategic modernization efforts and telecommunications enhancement design for medium and large-scale telecommunication infrastructures. Schedules network conversions and cutovers. Oversees network control/operations center. Manages the network engineering team.	Bachelors Degree in relevant field and 10 or more years experience.	See Hourly Rate Table

<p>System Security Specialist I</p>	<p>Analyzes and defines security requirements for Multilevel Security (MLS) issues. Designs, develops, engineers, and implements solutions to MLS requirements. Implements and monitors computer security policies/procedures covering data communications networks and other computer platforms. Reports on possible breaches of computer security. Possess knowledge of programming languages, database systems, operating systems and communications environments. Maintains systems to protect data from unauthorized users. Identifies, reports, and resolves security violations. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. A working knowledge of several of the following areas is required: understanding of business security practices and procedures; knowledge of current security tools available; hardware/software security implementation; different communication protocols; encryption techniques/tools; familiarity with commercial products, and current Internet/EC technology.</p>	<p>Bachelors Degree in relevant field and 3-5 years experience.</p>	<p>See Hourly Rate Table</p>
<p>System Security Specialist II</p>	<p>With General Supervision, provides security analysis/implementation, requirements documentation, systems engineering, design assurance, testing, software engineering, program design, configuration management, integration and testing to support information assurance (IA) requirements, including, but not limited to, IA products and techniques. Identifies, reports, and resolves security violations. Possess experience in several of the following areas: understanding of business security practices and procedures; knowledge of current security tools available; hardware/software security implementation; different communication protocols; encryption techniques/tools; familiarity with commercial products, and current Internet/EC technology.</p>	<p>Bachelors Degree in relevant field and 5-7 years experience.</p>	<p>See Hourly Rate Table</p>
<p>System Security Specialist IV</p>	<p>Supervises professionals in the maintenance of systems to protect data from unauthorized users. Possess expertise in security policy guidelines, certification, accreditation, and government requirements for obtaining system authority to operate. Provides support for facilitating and helping agencies identify their current security infrastructure and define future programs, design and implementation of security related to IT systems. Able to serve as Information System Security Officer.</p>	<p>Bachelors Degree in relevant field and 10 or more years experience.</p>	<p>See Hourly Rate Table</p>

<p>System Administrator I</p>	<p>Provides support for implementation, troubleshooting and maintenance of IT systems. Provides support to IT systems including: day-to-day operations, monitoring and problem resolution for all of the client problems. Daily maintenance activities include:</p> <ul style="list-style-type: none"> • Performing file system maintenance and back up • Creating and maintaining user accounts • Creating and maintain email accounts email systems • Performing hardware and software installation and upgrade including downloading and applying patches <p>Provides second tier problem identification, diagnosis and resolution of problems.</p>	<p>Bachelors Degree in relevant field and 3-5 years experience.</p>	<p>See Hourly Rate Table</p>
<p>System Administrator IV</p>	<p>Possess expertise to manage large and complex data center. Expert in providing 24 X 7 support. Works with end users to develop SLA's and possess capability to provide required support. Possess expertise to streamline and improve existing system administration team and processes.</p>	<p>Bachelors Degree in relevant field and 10 or more years experience.</p>	<p>See Hourly Rate Table</p>
<p>Subject Matter Expert I</p>	<p>Provides expert consultative support to functional and technical areas of the project. Defines the problems, analyzes, and develops plans and requirements in the subject matter areas. Coordinates and manages the analysis, evaluations, and recommendations for proper implementation of programs and systems specifications in the area of expertise. Applies industry best practices and standards, leading-edge technology, and innovative solutions to intractable problems. Develops insightful solutions to meet fiscal, technological and schedule constraints.</p>	<p>Masters Degree or higher with over six years of related experience. Equivalents: Bachelors Degree with eight or more years of related experience.</p>	<p>See Hourly Rate Table</p>
<p>Subject Matter Expert II</p>	<p>Provides expert consultative support to functional and technical areas of the project. Provides expert guidance and direction at the highest expert and intellectual levels for highly complex problems requiring innovation and research. Provides advanced technical and functional expertise in highly specialized applications and operational environment, systems analysis, design, development and integration, documentation, training, and implementation.</p>	<p>Masters Degree or higher with over eight years of related experience. Equivalents: Bachelors Degree with ten or more years of related experience.</p>	<p>See Hourly Rate Table</p>

Labor Categories: SIN 518210C

Labor Category	Description	Education/Experience	HOURLY RATE
Cloud Enterprise Architect I	Develops leading edge cloud solutions and architectures to address enterprise-wide business and information technology requirements. Responsible for the success of cloud solution design, construction, implementation & integration and ensures the solution meets the strategic business objectives. Provides technical and organizational leadership in the design, definition, planning and development of business processes, technology architecture, and strategy. Uses cloud technologies to meet the needs of client's business in a manner that can be easily utilized across the enterprise.	Bachelors Degree or higher with over eight years of related experience.	See Hourly Rate Table
Cloud Network Administrator I	Performs a variety of cloud management functions related to the operation, performance, or availability of data communications networks. Establishes new user accounts on the network granting access to required network files and programs. Manages network E-mail functions. Establishes mailboxes and monitors mail performance on the network.	Bachelors Degree in relevant field and 3-5 years experience.	See Hourly Rate Table
Cloud Network Administrator II	Analyzes client cloud environments, isolates source of problems, recommends reconfiguration, and implements new network hardware/software to increase performance. Performs a variety of cloud management functions related to the operation, performance, and availability of data communications networks. Modifies command language programs, network start up files, assigns/re-assigns network devices and participates in load balancing efforts throughout the network to achieve optimum utilization and performance. Prepares a variety of network resource reports.	Bachelors Degree in relevant field and 5-7 years experience.	See Hourly Rate Table
Cloud Network Engineer II	Provides remote cloud network assessment, administration, support, management, and monitoring of cloud network systems. Evaluates communication hardware and software and troubleshoots cloud and other network related problems. Performs general cloud administration. Analyzes and develops cloud networks supporting a wide range of capabilities, including voice, data, video, and/or wireless services. Develops, designs, and plans for installation and maintenance of cloud systems from project inception to conclusion. Analyzes the problem and the characteristics of the information to be transported. Defines the problem and develops system requirements and network specifications. Closely coordinates with other information system professionals to ensure proper implementation of cloud services.	Bachelors Degree in relevant field and 5-7 years experience.	See Hourly Rate Table
Cloud Network Engineer III	Designs, configures, tests, implements, and maintains cloud operation support activities. Provides cloud network design and supervises new implementations. Provides technical and administrative direction for personnel responsible for cloud network design, implementation, and operations tasks, including the review of work products, and progress in accordance with schedules. Makes recommendations, if needed, for approval of major installations. Prepares milestone status reports and deliveries/presentations on progress to colleagues, subordinates, and end user representatives. Provides daily supervision and direction to support staff. Supervises maintenance of cloud systems. Coordinates with all responsible users and sites.	Bachelors Degree in relevant field and 7-10 years experience.	See Hourly Rate Table
Cloud Network Engineer IV	Provides technical expertise for performance and configuration of cloud networks. Provides technical leadership in the integration and test of complex large-scale cloud integrated networks. Provides in-depth engineering analysis of telecommunications alternatives for government agencies in support of their strategic modernization efforts and telecommunications enhancement design for medium and large-scale infrastructures. Schedules cloud conversions and cutovers. Oversees cloud network control/operations center. Manages the cloud engineering team.	Bachelors Degree in relevant field and 10 or more years experience.	See Hourly Rate Table

Labor Category	Description	Education/Experience	HOURLY RATE
Cloud System Security Specialist I	Analyzes and defines security requirements for cloud security issues. Designs, develops, engineers, and implements solutions to cloud security requirements. Implements and monitors cloud security policies/procedures covering communications networks and other platforms. Reports on possible breaches of cloud security. Possess knowledge of cloud programming languages, database systems, operating systems, and communications environments. Maintains systems to protect data from unauthorized users. Identifies, reports, and resolves security violations. Has knowledge of commonly used concepts, practices, and procedures.	Bachelors Degree in relevant field and 3-5 years experience.	See Hourly Rate Table
Cloud Systems Security Specialist II	With general supervision, provides cloud security analysis/implementation, requirements documentation, systems engineering, design assurance, testing, software engineering, program design, configuration management, integration, and testing to support cloud information assurance (IA) requirements, including, but not limited to, IA products and techniques. Identifies, reports, and resolves cloud security violations. Possess experience in several of the following areas: understanding of cloud security practices and procedures; knowledge of current cloud security tools available; cloud security implementation; different communication protocols; encryption techniques/tools; familiarity with commercial products, and current cloud technology.	Bachelors Degree in relevant field and 5-7 years experience.	See Hourly Rate Table
Cloud System Security Specialist IV	Supervises professionals in the maintenance of cloud systems to protect data from unauthorized users. Possess expertise in cloud security policy guidelines, certification, accreditation, and government requirements for obtaining system authority to operate. Provides support for facilitating and helping agencies identify their current cloud security infrastructure and define future programs, design and implementation of security related to IT systems. Able to serve as Information System Security Officer.	Bachelors Degree in relevant field and 10 or more years experience.	See Hourly Rate Table
Cloud System Administrator I	Provides support for cloud implementation, troubleshooting, and maintenance. Provides support to cloud systems including day-to-day operations, monitoring, and problem resolution. Activities include performing cloud system maintenance and back up; creating and maintaining user accounts; and performing software installation and upgrade including downloading and applying patches. Provides second tier problem identification, diagnosis, and resolution.	Bachelors Degree in relevant field and 3-5 years experience.	See Hourly Rate Table
Cloud System Administrator IV	Possess expertise in managing large and complex cloud systems. Expert in providing 24x7 cloud support. Works with end users to develop SLAs and possess capability to provide required support. Possess expertise to streamline and improve existing cloud system administration team and processes.	Bachelors Degree in relevant field and 10 or more years experience.	See Hourly Rate Table
Cloud Subject Matter Expert I	Provides expert cloud consultative support to functional and technical areas of the project. Defines the problems, analyzes, and develops plans and requirements in cloud subject matter areas. Coordinates and manages the analysis, evaluations, and recommendations for proper implementation of cloud programs and systems specifications in the area of expertise. Applies industry best practices and standards, leading-edge cloud technology, and innovative solutions to intractable problems. Develops insightful solutions to meet fiscal, technological and schedule constraints.	Bachelors Degree or higher with over six years of related experience.	See Hourly Rate Table
Cloud Subject Matter Expert II	Provides expert cloud consultative support to functional and technical areas of the project. Provides expert guidance and direction at the highest expert and intellectual levels for highly complex problems requiring innovation and research. Provides advanced technical and functional expertise in highly specialized cloud applications and operational environments, systems analysis, design, development and integration, documentation, training, and implementation.	Bachelors Degree or higher with over eight years of related experience.	See Hourly Rate Table

**Labor Categories (GSA Pricing)
SIN 54151S & SIN 54151HACS**

Labor Category	Level	Hourly Rate (2.5% fixed escalation)		
		Year 13 6/17/23 – 6/16/24	Year 14 6/17/24 – 6/16/25	Year 15 6/17/25 – 6/16/26
Enterprise Architect	I	\$160.00	\$164.00	\$168.10
Network Administrator	I	\$83.00	\$85.07	\$87.19
	II	\$97.00	\$99.42	\$101.90
Network Engineer	II	\$105.00	\$107.63	\$110.32
	III	\$131.00	\$134.28	\$137.63
	IV	\$153.00	\$156.83	\$160.75
System Security Specialist	I	\$90.00	\$92.25	\$94.56
	II	\$112.00	\$114.79	\$117.66
	IV	\$160.00	\$164.00	\$168.10
System Administrator	I	\$70.00	\$71.75	\$73.54
	IV	\$118.00	\$120.95	\$123.97
Subject Matter Expert	I	\$165.00	\$169.13	\$173.36
	II	\$185.00	\$189.62	\$194.36

SIN 518210C

Labor Category	Level	Hourly Rate (2.5% fixed escalation)		
		Year 13 6/17/23 – 6/16/24	Year 14 6/17/24 – 6/16/25	Year 15 6/17/25 – 6/16/26
Cloud Enterprise Architect	I	\$160.00	\$164.00	\$168.10
Cloud Network Administrator	I	\$83.00	\$85.07	\$87.19
	II	\$97.00	\$99.42	\$101.90
Cloud Network Engineer	II	\$105.00	\$107.63	\$110.32
	III	\$131.00	\$134.28	\$137.63
	IV	\$153.00	\$156.83	\$160.75
Cloud System Security Specialist	I	\$90.00	\$92.25	\$94.56
	II	\$112.00	\$114.79	\$117.66
	IV	\$160.00	\$164.00	\$168.10
Cloud System Administrator	I	\$70.00	\$71.75	\$73.54
	IV	\$118.00	\$120.95	\$123.97
Cloud Subject Matter Expert	I	\$165.00	\$169.13	\$173.36
	II	\$185.00	\$189.62	\$194.36

Note: These prices include IFF.